

**United Way**

	Budget 2018	Forecast 2018	Actual 2018	Actual 2017				
			30-Sep-17	31-Mar-17				
<b>Income</b>								
Payroll Pledges								
GNWT	142,132	142,132	142,132	118,993				
Federal Gov't	20,860	20,860	20,860	28,379				
Private/Other Organizations	12,525	12,525	6,876	7,710				
<b>Total Payroll Pledges</b>	<b>175,517</b>	<b>175,517</b>	<b>169,869</b>	<b>155,083</b>				
One Time Donation								
GNWT	300	300	0	445				
Federal Gov't	2,600	2,600	700	4,426				
Private/Other Organizations (Employees)	1,000	1,000	337	3,730				
Other (Individuals)	20,000	20,000	137	20,049				
<b>Total One Time Donation</b>	<b>23,900</b>	<b>23,900</b>	<b>1,174</b>	<b>28,650</b>				
Ongoing Donations - Non-Payroll								
Federal Gov't	4,000	5,000	4,795	1,221				
Other (Individuals)	1,800	1,800	1,353	1,850				
<b>Total Ongoing Donations - Non-Payroll</b>	<b>5,800</b>	<b>6,800</b>	<b>6,148</b>	<b>3,071</b>				
Fundraising/Special Events								
GNWT	1,200	1,200	0	1,199				
Federal Gov't	12,000	10,000	0	13,967				
Private/Other Organizations	1,000	1,000	928	940				
United Way Events	30,000	0	0	0				
<b>Total Fundraising/Special Events</b>	<b>44,200</b>	<b>12,200</b>	<b>928</b>	<b>16,106</b>				
Designated from United Ways	18,000	18,000	5,246	17,902				
Corporate Donations	42,100	32,100	7,113	52,641				
In-kind Donations	3,960	3,960	0	4,362				
Pledge Loss	(13,730)	(13,730)	0	(13,088)				
<b>Total Charitable Income</b>	<b>299,747</b>	<b>258,747</b>	<b>190,478</b>	<b>264,726</b>				
Other								
Grants	2,000	2,000						
Interest Income	350	350	0	418				
Other Income	1,000	1,000	1,119	688				
<b>Total Other</b>	<b>3,350</b>	<b>3,350</b>	<b>1,119</b>	<b>1,105</b>				
<b>Total Income</b>	<b>303,097</b>	<b>262,097</b>	<b>191,597</b>	<b>265,831</b>				
<b>Distributions</b>								
Community Investment	185,000	165,000	0	192,000				
Donor Designations	57,328	57,328	5,244	50,599				
<b>Total COGS</b>	<b>242,328</b>	<b>222,328</b>	<b>5,244</b>	<b>242,599</b>				
<b>Gross Profit</b>	<b>60,769</b>	<b>39,769</b>	<b>186,353</b>	<b>23,232</b>				
% of Pledges/Donations distributed	<b>80.0%</b>	<b>84.8%</b>	<b>2.7%</b>	<b>91.3%</b>				
	Budget 2018	Budget 2018	Actual 2018	Actual 2017				
<b>Expense</b>								
Subcontractor - Coordinator	31,200	27,600	11,087	29,152				
Board Development/Meetings	2,750	2,750	84	575				
Conference/Workshop expense	2,000	2,000	1,876	0				
Marketing	3,000	3,000	936	11,988				
Fundraising Event	10,000	0	0	0				
Audit/Review engagement	9,000	9,000	800	9,098				
Insurance	1,650	1,650	1,216	1,647				
Membership Fees	3,000	3,000	500	3,000				
GCWCC/Other Process Fee	2,000	2,000	369	1,452				
Office	6,200	6,200	1,561	2,760				
<b>Total Expense</b>	<b>70,800</b>	<b>57,200</b>	<b>18,430</b>	<b>59,671</b>				
<b>Net Income (Loss)</b>	<b>(10,031)</b>	<b>(17,431)</b>	<b>167,924</b>	<b>(36,439)</b>				
<b>Charitable Distributions</b>	242,328	77%	222,328	80%	5,244	22%	242,599	80%
<b>Administrative Expenses</b>	70,800	23%	57,200	20%	18,430	78%	59,671	20%
<b>TOTAL COSTS</b>	<b>313,128</b>		<b>279,528</b>		<b>23,674</b>		<b>302,270</b>	

**United Way**  
**Balance Sheet**  
**As of September 30, 2017**

**ASSETS**

**Current Assets**

<b>CIBC - Operating Account</b>	124,351
<b>Accounts Receivable</b>	59,551
<b>Prepaid Expenses</b>	0
<b>Investment</b>	70,031

**TOTAL ASSETS**

**253,933**

**LIABILITIES & EQUITY**

**Liabilities**

<b>Accounts Payable</b>	11,046
<b>Deferred Revenue</b>	50

**Total Liabilities**

**11,096**

**Equity**

<b>Unrestricted Reserve</b>	43,972
<b>Restricted Reserve</b>	30,941
<b>Net Income</b>	167,924

**Total Equity**

**242,837**

**TOTAL LIABILITIES & EQUITY**

**253,933**